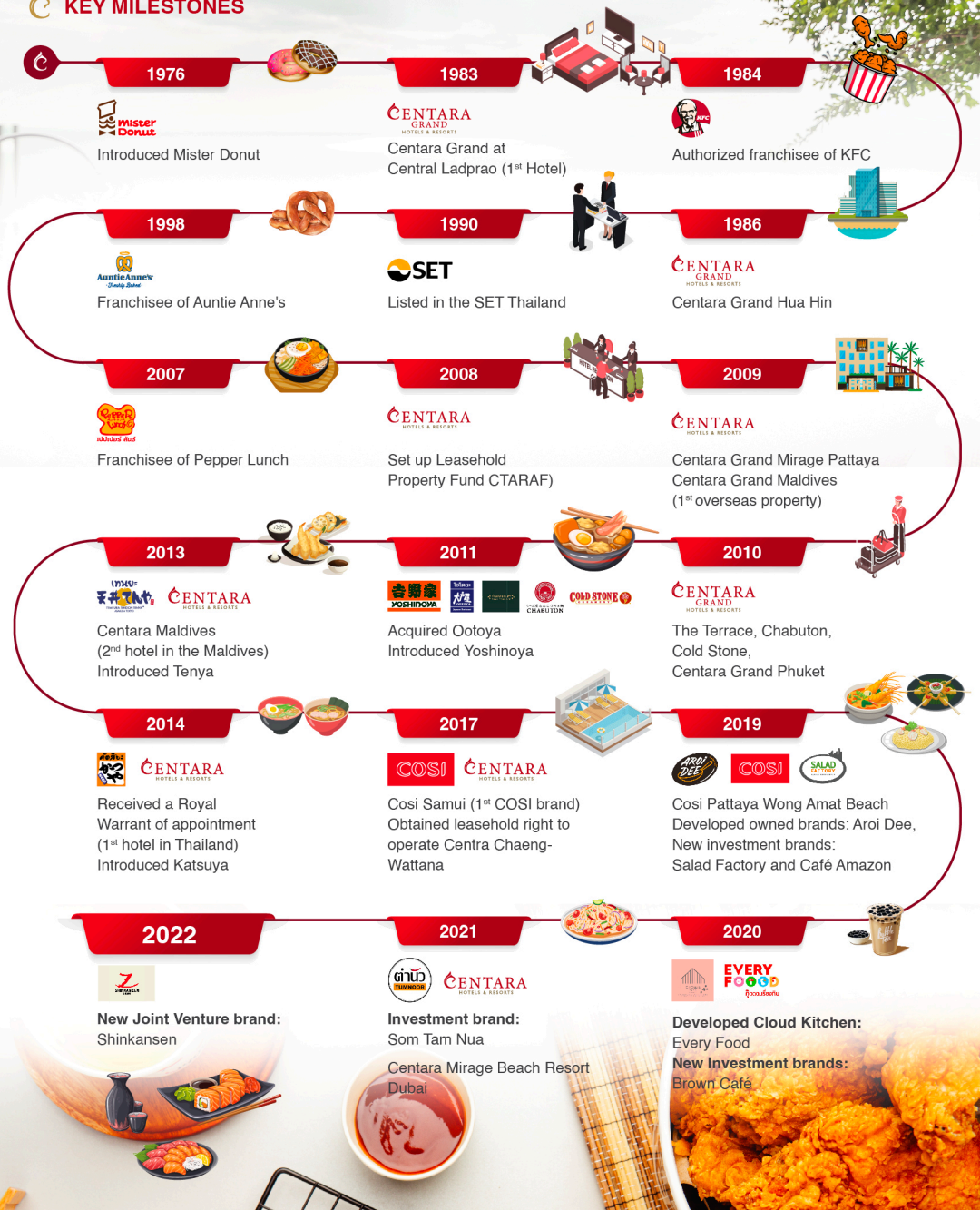


## KEY MILESTONES



The performance represented is historical and that past performance is not a reliable indicator of future results. Forward-looking statements in this document are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in the forward-looking statements as a result of various factors and circumstances. The views, analyses, and opinions expressed herein contain some information derived from publicly available sources and third party information providers. No representation or warranty is made as to the accuracy, completeness, or reliability of such information. This document should not be relied upon as any recommendation, view, opinion, representation or forecast of "Central Plaza Hotel Plc." Nothing in this document should be construed as either an offer to sell, a solicitation of an offer to buy or sell shares or any type of securities in any jurisdiction. This presentation is not intended to be any type of investment advice and must not be relied upon as such. You must always seek the relevant professional advice before otherwise making any such financial, legal or commercial decisions.

# CENTARA

HOTELS & RESORTS

Central Plaza Hotel Public Company Limited

## FACT SHEET Q3/2023

A leader in Thailand-based hotel chain and  
Thailand's chain restaurant industry

### HOTEL BUSINESS

To be the leading global hospitality  
group of Thai origin

To provide locally relevant, Thai-inspired experiences in each of our global destinations, delighting guests through a blend of innovation, authentic family values and the unique passion of Centara's people, whilst maintaining a commitment to sustainability.

### FOOD BUSINESS

To be the #1 restaurant business in  
Thailand in the hearts of our consumers,  
leading with innovations and delivering  
value-for-money for all occasions.

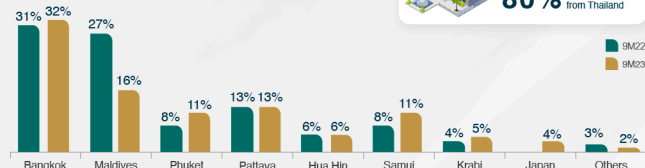
To deliver delicious and affordable meals to all our customers and always provide our service warmly from our hearts. We strive to create product innovations and store experiences that respond to our customers' ever-evolving lifestyles to provide a truly memorable dining experience. All this supports and serves as CRG's long-term commitment to the community around us and our unwavering commitment to sustainable growth.



# Hotel Business



## HOTEL REVENUE BREAKDOWN



\*Recognized Revenue from Japan since Q3/23

## HOTEL PORTFOLIO

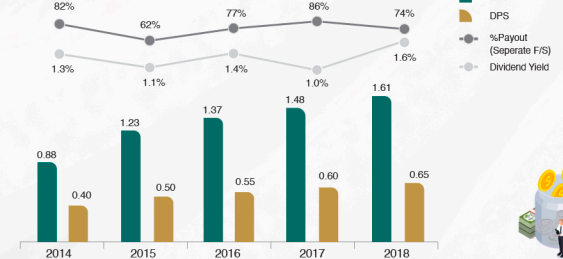
Summary of Pipeline 2023E onwards as of September 2023



## PIPELINE: NUMBER OF ROOMS BY COUNTRY



## DIVIDEND



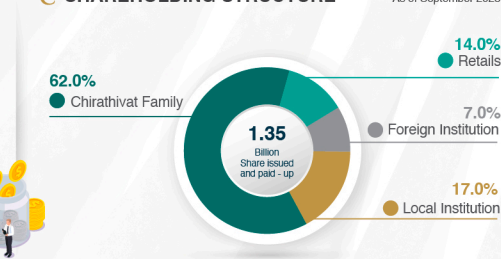
## STOCK INFORMATION

As of 30 September 2023

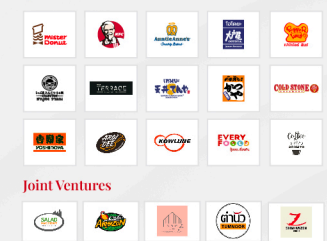
<b>CENDEL</b>	52-Week High/Low <b>57.5/41.0</b>	Market Cap (THB mn) <b>63,450</b>
Last Price <b>47.0</b>	Market Cap (USD mn) <b>1,739</b>	Free Float (%) <b>38%</b>

## SHAREHOLDING STRUCTURE

As of September 2023

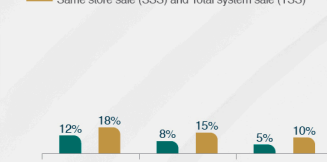


# Food Business



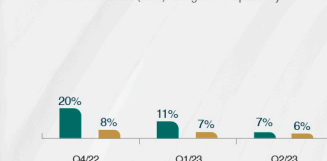
## FOOD PERFORMANCE

Unit: THB mn



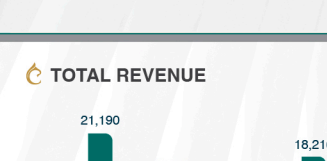
## FOOD BUSINESS TSS & SSS

Same store sale (SSS) and Total system sale (TSS)



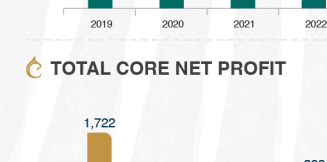
## FOOD OUTLET PORTFOLIO

Grand total 1,602 outlets / 59 outlets yoy



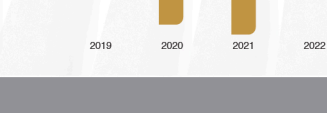
## FOOD REVENUE BREAKDOWN

Unit: THB mn



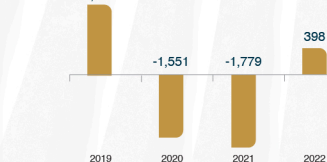
## TOTAL REVENUE

Unit: THB mn



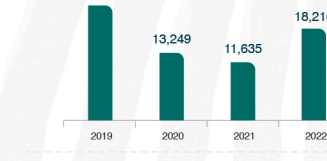
## TOTAL CORE NET PROFIT

Unit: THB mn



## TOTAL EBITDA

Unit: THB mn



## FINANCIAL POSITION & GEARING RATIO

Unit: THB mn

